

COMPANY PROFILE 2021

Colombo Net Solutions (Pvt) Ltd.

Your innovative technology partner

Colombo Net Solutions (Pvt) Ltd.

Colombo Net Solutions (Pvt) Ltd is a company that offers total networking, communication & technological solutions for small and medium scale enterprises with an emphasis on affordability and scalability. We are fully equipped with cutting-edge technologies, world-renowned products, and the expertise of engineering and technical professionals to carry out complete Networking, communication/ telephone, and CCTV solutions that match the customer and industrial specifications. Apart from our specialized area -total networking solutions - Colombo Net Solutions also offer computers, networking equipment, CCTV cameras, and accessories from world-renowned brands

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ABOUT COMPANY

Incepted in 2010 to provide industry-specific customized networking solutions at an affordable rate, Colombo Net Solutions has experienced rapid growth during the period

The company has built strategic collaborations with international manufacturers, suppliers, and experts in the technology & telecommunication industry to offer high-quality products and services at affordable rates. And we pride ourselves on being a networking service provider for some of the leading telecommunication giants in Sri Lanka testifying to the excellent service & expertise of the CNS. The company is invested in researching, studying, and strategically integrating the new technologies and trends in the networking and technology industry to offer innovative solutions that match the modern requirements and the financial viability of the clients. What sets us apart in the industry is our commitment to understanding the needs of the customer & delivering customized networking and related services that match those requirements. We do not offer ready-made solutions that can be either too advanced or fall short to match the customer's requirements.

Further we have realized the importance of customer satisfaction and customer life cycle to a success of a company. Therefore, we have implemented unparalleled after-sales and 24/7 technical assistance service to all of our customers to guarantee that our customers are satisfied and trust our products and services in the long term.

Still being a small-scale enterprise, Colombo Net Solutions is expanding its breadth and depth by slowly expanding

its range of products and services to offer outstanding total technological solutions that exceed the customer expectations and set a new benchmark in the industry. For the betterment of the public and to be a more trustful service provider, the company became the incorporation category in the year 2018.



OUR VISION

"To be the leading-edge technology service provider for organizations and helping them to achieve their objectives with the aid of technology and communication solutions"

OUR MISSION

To understand the customer requirements and deliver tailored technology solutions that exceed the customer expectations and build long-term relationships based on trust and reliability with the customers, technical staff, and the suppliers.

THE PROCESS OF OUR WORK



Planning & Research



Quality & Maintenance



Awesome Work



OUR VALUES

Innovation

For Colombo Net Solutions to identify ourselves as the innovative technology partner since we have Invested in researching, studying, and implementing novel and innovative solutions that match the complex requirement of the modern-day domestic and commercial technological needs. Moreover, we keep abreast with the constantly evolving technologies and integrate them seamlessly to deliver exceptional and innovative products & solutions.

Customer Oriented

We have realized the customer satisfaction is paramount to the long-term success of a business. CNS is geared to render a customer-oriented service where the needs of the customers are taken into consideration. After understanding the specific needs of the customers, we deliver products and services that meet those requirements and exceed the expectations of the customers. Further, we keep them satisfied in the long term by providing unbeatable after-sales service and an indisputable guarantee for our products & services.

Team Work

Colombo Net Solutions exist as a result of teamwork at all levels. We have built strategic partnerships with renowned electronic manufacturers and suppliers in the world. And we work as one team- our trained personals and engineers work in partnership with the customers to deliver outstanding products and solutions to exceed the customer expectations with innovative and tailored solutions.

Reliability

CNS has realized the significance of the customer lifecycle and is committed to building and keeping relationships based on trust and reliability. For that objective, CNS offers high-quality and durable products and customizable technological solutions that we can recommend with confidence. And our excellent after-sales service is implemented to assist our valued customers in the long run.

WHY CHOOSE US



Customized solutions

We at CNS understand that one size doesn't fit all. Therefore, CNS strives to understand & assess the unique needs of the customers to deliver customized products & solutions that match the requirements and the budget of the customer.



Experienced Professionals

All our engineers and technical staff members are with minimum of ten years of hands-on experience in the networking and telecommunications industry and are capable of carrying out the duties following industry specifications.



Unparalleled After Sales

We ensure customer satisfaction in the long term even after the purchase of our products & solutions. For this objective, we have implemented just in time technical support over the phone and site visits within 48 hours to resolve issues.



Free Site Survey within Western Region

We offer free site surveys for network installation, CCTV system installations, Telephone system installations and provide a comprehensive quotation for the project before we move into actual nuts and bolt levels.

OUR SERVICES

Preparing for your success,
we provide truly prominent solutions.



Network Troubleshooting



Web Design



IT Management



Computer Networking



CCTV



PABX

OUR SERVICES



SEO & Marketing



Business Strategy



Content Writing

OUR SERVICES AND PRODUCTS

Network Installation

Colombo Net Solutions is specialized in network installations and offers a comprehensive suite of stand-alone or supported installation and network configuration services that are expandable and customizable as per the requirements of the customers. We are fully equipped with technologies, tools, and an experienced engineering team who hold copious industry and vendor accreditations to carry networking services following the industry specifications. CNS can also install and configure a wide variety of network devices, including switches, routers, firewalls, wireless networks, and IP telephony solutions across a broad range of renowned brands like Ruijie, TP-link, Lansan, Mercury, D – link, etc. We conduct a site survey and offer free quotations for the complete service and the customers can make an informed choice about the devices and the affordability of the service. However, we do not leave our customers with just a network we offer unparalleled after-sales service/ support to ensure customer satisfaction in the long run. Our team of consultants is committed to offering ongoing support & over phone technical support in case of technical failures and help you to get fast recovery.

Telephone & PABX

Today, the office phone system is increasingly part of a converged network that facilitates a greater level of communication and improved productivity in the workplace. Colombo Net Solutions implements telephony solutions & Installations for medium to small companies, professional offices, hotels, and public administrations with guaranteed value for money. We offer a wide variety of telephone systems such as PBX/PABX Solutions and supply reputed telephony & communication equipment all across the island. We cater to medium and small business entities and offer a diverse product range from basic two-user phone systems to multi-user systems with 100 users. The company provides telephone systems whether you have 2, 25, or up to 100 employees. We can help you get the best out of your telephone system.

CCTV (Closed Circuit Television) System Installation

With the modern internet facility and requirement of safety at premises, most organizations and individuals are willing to install CCTV systems in their locations. We serve this requirement with predefined installation packages to meet the diverse needs and affordability of the customers. All of our products are from the premium brands in the industry and the total design and installation are carried out by the trained and experienced technical staff under the supervision of experienced engineers with the minimum disruption to your office or domestic activities. We guarantee the quality and durability of our solutions and in any case, we offer 24/7 technical support service to assist our customers to resolve any technical issues related to our products and solutions.

Network Troubleshooting

We recognize that during computer network failure, businesses can undergo a crisis and various complain and pressure from clients. We have therefore laid concrete measures that will ensure that we respond and solve the problem within the shortest time possible. Utilizing state-of-the-art technology & the expertise of the professionals CNS is capable of carrying out network troubleshooting efficiently and with minimum disruption to the office or domestic environment. We offer our service to our network solutions as well as to the existing networks.

Web Radio Solutions

We provide creative web radio production solutions. www.asimithu.lk is our existing web radio service. We will customize the services according to your business requirement and can use as your product and services contents webcasting.

Products

Colombo Net Solutions offers branded computer & networking equipment with unparalleled guarantee and excellent after-sales service. The company has built partnerships with recognized international suppliers and buys products at competitive rates intending to offer them at affordable rates to Sri Lankan customers. All the products we offer are scrutinized by the technical personnel for quality and durability before the sale to guarantee the customers get high quality & reliable equipment from a trusted company.

RECENTLY COMPLETED WEB DEVELOPMENT PROJECTS



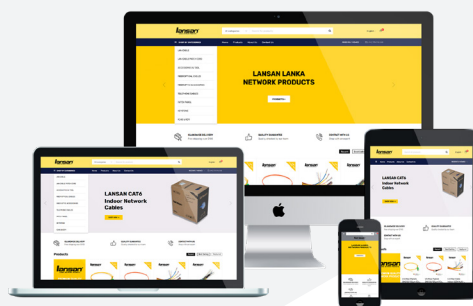
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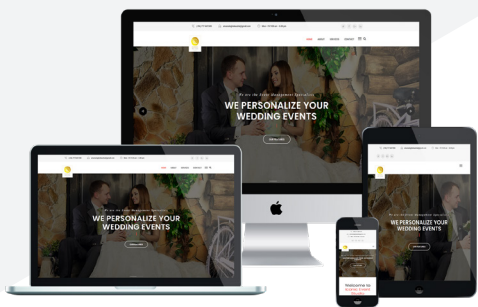
WWW.AMODILANKATRAVELS.COM



WWW.ASIMITHU.LK



WWW.LANSANLANKA.COM



WWW.ICONICEVENT.LK



WWW.REALDREAMS.LK

OUR CLIENTELE



OUR AWARDS

Colombo Net Solutions (Pvt) Ltd received a certificate of appreciation from the Best web competition 2020 handled by the Sri Lanka Domain Registry. The website we designed & developed, www.stjohnscollege.lk won the Merit award under Universities & Educational Institute category.

MOST INNOVATIVE NETWORKING ICT SOLUTIONS COMPANY - SRI LANKA

5th Annual APAC Business Awards, proudly hosted by APAC Insider, have been determined. MOST INNOVATIVE NETWORKING ICT SOLUTIONS COMPANY - SRI LANKA



THE MANAGEMENT

Managing Director: Dhammika Jayakody : +94 77 8 715 333 / +94 11 4 502 905

Engineering Solutions & Planning,

Dip in Tech-Telecommunication Engineering-Faculty of Engineering Technology-OUSL

18 years' Service profile at Dialog Axiata as Regional Engineer and Manager.

Director: Sanjeewani Priyangika (B.A.) University of Peradeniya

Administration & HR

+94777336507

Secretary: Sanjeewani Priyangika (B.A.) University of Peradeniya

Senior Technical Officer

Malinda Priyajanaka (NVQ L4)

Bankers: Commercial Bank, Nugegoda



Insurance Partner



Auditors: TSP Associates

Company Business Registration Number : PV00205050

Started : 2010

Hotline : 0114502905

KEEP IN TOUCH WITH US

Please submit your questions & feedback using the form below or contact us to arrange a free site survey and get comprehensive quotations for our services.

As a relatively new player in the industry, CNS is inviting collaborations with suppliers for technological and networking equipment. We have a growing customer base and excellent reputation in the industry for quality and reliable products and services. If you like to build strategic partnerships with us as a supplier for premium quality products, please contact us for a meeting.





Get In Touch

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